

5/26/2016

RE: For anyone who wants to see a transformation in your organization

Interested parties,

I am very happy and confident to recommend Brent Donner and DLC consulting. He knows better than anyone how to tune a laser. Our laser guys have been trained by experts in the industry from our laser manufacturers on more than one occasion; both at Trumpf, and within our facility. Our people all agree Donner is by far the best. They each have his contact information and he is now their mentor. Donner asked me why it took me so long after I first meet him (7-8 years ago) to have him come and help us. The answer is simple. I knew that management and shop alike were not ready for the transformation he had to offer. Two years ago, the stage was being set for his help and what he had to offer. He is a little careful on who he takes on, as he wants his methods followed to a tee. If he feels that his client is not serious about making a transformation, he does not waste his time nor does he waste yours. Most things that sound too good to be true usually are. This is not true in the case of Donner's promise. He states that if one follows his practices, they will be cutting at a higher quality, at much faster speeds, and with less real or hard cost (i.e. power and assist gases). We are doing just that. We have a 2004 3050 5K that is cutting today better than when it was new. The true testimonial is the impact of work through our shop: everyone has seen less down time, we have the highest quality ever, and an increase in profit. We look forward to our next intervention with Donner with our TTM FL400 3D tube laser 16" OD.



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