



PCS
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Brent,

Sorry it has taken so long to send an email thanking you for the time you spent with my laser cutting team last September. The reason I am late responding is due to the fact that you came into our facility and spent 3 days helping us modify cutting routines as well as "CORRECTLY" aligning our laser optics and I have been playing catch up for the last 7 months due to the additional work you created for our company because of new found capacity. To say that the results we have experienced are Amazing would be an understatement. Prior to your visit we were resigned to the fact that we had a 6k Co2 machine capable of cutting .500 cs, after 3 days we were production cutting .750-1.50 cs around the clock. To give you an idea of the financial impact that your visit made, PCS has generated over 725k additional revenue that we otherwise would not have had an opportunity to quote. This transformation has relieved the load on our plasma and machining departments which in turn have been able to pursue other revenue streams not available to due to the "protective capacity" needed to process our materials above .625 cs, this additional revenue number has not been quantified at this point but I assure you that it has been SUBSTANTIAL.

Again Brent – thank you from our team in South Louisiana, we look forward to your next tune-up visit.

Stan Loewer

PCS, LLC.

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